

# FRESH | FACTS

## SPX FLOW

Accredited Channel Partner and  
Certified Service & Repair Centre Status

## NEW TRAINING FACILITY

We've opened our new training facility

## NEW SPECIALIST TANK RANGE

Efficient chilled agitator improving incubation

## PLATE HEAT EXCHANGER INVESTMENT

Our team has grown

In this  
issue



From left to right: Mike Cairns, SPX Flow Regional Sales Director. David Tomlinson, Moody Direct Director. Ken Wild, Moody Direct Director. Tom Cork, SPX Flow Channel Manager. Kerry James, SPX Flow Aftermarket Executive Manager.

# Success at PPMA 2018!

We've seen another successful year at the PPMA Show 2018!

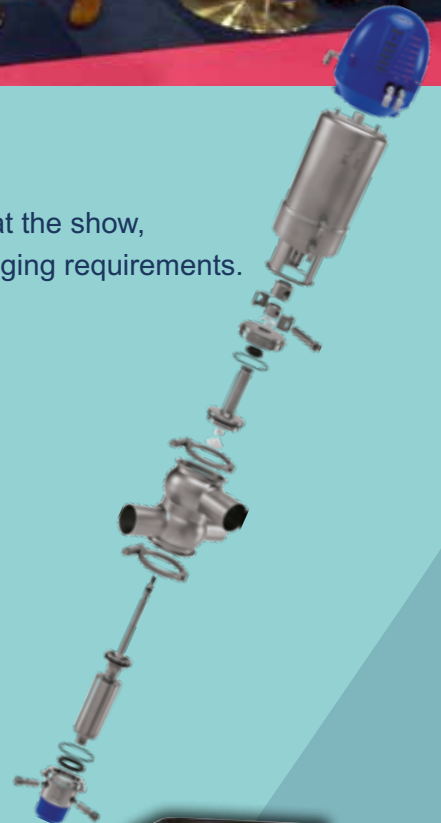
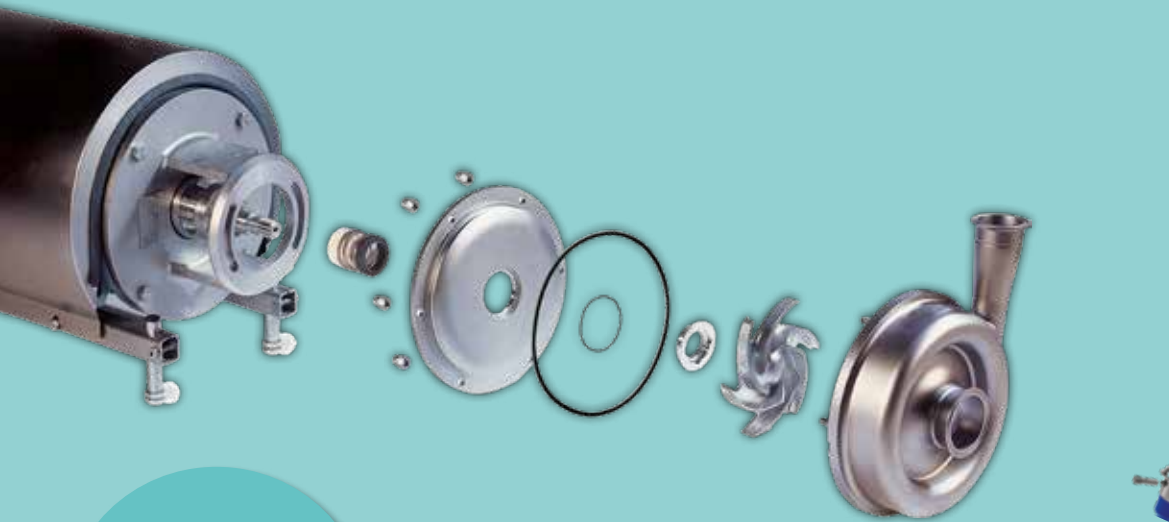
We demonstrated components and spare parts from some of the biggest brands in the industry.

Our knowledgeable and experienced sales and service managers were available to talk to about correct component selection, our service and maintenance packages, liquid processing projects and our bespoke industry training courses.

David Tomlinson, Director, said: "Our attendance at the PPMA Show allowed us to meet with other like-minded industry professionals and demonstrate the range of products and services Moody Direct Ltd have to offer to the process and packaging industries."



We want to thank everyone who stopped by our stand and if you missed us at the show, please get in touch to arrange a site visit or to discuss your process or packaging requirements.



## COMPETITION TIME

**Send in the correct answer to be in with a chance of winning either 6 bottles of superb wine or a bottle of 18 year old single malt whisky.**

*What insect is also the name for a popular valve?*

Simply email your answers to [becky.pearse@moodydirect.com](mailto:becky.pearse@moodydirect.com) before 21st December 2018 to be in with a chance of winning. Employees and associates of Moody Direct are not eligible to enter the competition. The winner will be chosen at random.





## A First Class Service Team

Phil Jones, Service Manager, talks you through the importance of regular maintenance and servicing;

"We no longer see plants take a two-week shut down for planned maintenance. With increasing production demands manufacturers have less time to fit in essential maintenance. That's why we provide a variety of services from planned to emergency.



Our team is always ready to move in and act as quickly as possible to get your equipment back online as soon as possible. The best way to ensure this is through our Maintenance Agreements, which are tailored around your service needs and cover you for any eventuality.

With a maintenance agreement in place we'll make sure to undertake condition monitoring, visual inspections and root cause analysis to determine required planned maintenance, analyse mean time of failure and equipment life cycles. Our engineers will always come stocked with the necessary, genuine, OEM parts. We can also supply a comprehensive recommended spare parts list to ensure you're always stocked with the essential parts."

Moody Service can provide support in the following areas:

- Homogenisers
- CIP Sets
- Pasteurisers
- Separators
- Fillers
- Pumps
- Heat Exchangers
- Valves
- Instrument Calibration
- Holding Times
- Tanks

Get in touch with our service team on 01777 712111 or email [service@moodydirect.com](mailto:service@moodydirect.com)

## Why Training is an Investment, Not a Cost

Engineering managers are facing increased pressure to boost productivity whilst reducing costs and downtime due to simple mistakes. Training is often overlooked due to the time and expense associated with training, however those companies who choose to invest time and money in upgrading the skills of their engineers will reap the rewards of their investment through reduced downtime and emergency servicing costs.

Our expert training courses, provided by industry professionals, provide your engineers with the know-how to find, fix and prevent faults on a variety of equipment before they become bigger problems or breakdowns.



We understand the importance of training, and have invested in upgrading our facilities to a state-of-the-art training centre, ensuring our customers receive the best quality experience at very competitive rates.

### Our Courses

- General Liquid Food Processing
- Heat Exchanger
- Pasteuriser
- Homogeniser
- Centrifugal Separator
- Process Cleaning & CIP Optimisation
- Instrumentation
- New Starter Induction
- Pumps & Valves

**Require a tailored course? Get in touch to discuss course type, dates and location.**

Call 01777 712111, or  
email: [training@moodydirect.com](mailto:training@moodydirect.com) or visit  
[www.moodydirect.com/training](http://www.moodydirect.com/training)

# We've been awarded SPX® FLOW Certified Service & Repair Centre Status and accredited Channel Partner!

## SUPPLIER SPOTLIGHT

We always work closely with our suppliers to make sure we're getting you, the customer, the best possible products at the best price. And with SPX FLOW's range of spare parts and components, that's exactly what you get.

With the largest stockholding in the UK of SPX FLOW spare parts and components, a dependable courier service and over 40 years of experience under our belt, you can rest assured you've made the right choice by choosing Moody Direct as your dedicated supplier for SPX FLOW spare parts and components.

SPX FLOW spares are precisely engineered from materials that match application needs and are tested to tight tolerances to ensure an exact fit. Original parts are designed to protect the process and machinery, maximize uptime, reduce maintenance and have been shown to reduce the total cost of ownership. This is why we're committed to ensuring that you are correctly and efficiently serviced with genuine OEM parts.

### Your UK Channel Partner for High-Performance, World-Class Separation Technology

The appointment of Moody Direct as an accredited channel partner for Seital Separators allows us to supply, commission and service SPX FLOW's Seital Separation range. Seital Separation technology provides an innovative solution to improving operational efficiencies in a wide range of processes.

So whether you're looking to clarify or separate beverages, fats & oils or dairy products, with a range of clarifiers and separators available we will find the right solution for your separation needs.

#### Eight reasons to choose an SPX FLOW Seital Separator:

- Short Installation Time
- High Performance
- High Product Quality
- High Uptime
- Effective Process Control
- Lower Maintenance Requirement
- Lower Investment Requirement
- Cost Effective

### A World-Class, Certified Service Team

With our newly awarded SPX FLOW Certified Service & Repair Centre (CSRC) status, you can trust that our facilities and team of engineers have been verified through a rigorous audit process to ensure our years of experience and knowledge working with SPX FLOW's APV® pumps, valves, plate heat exchangers and Seital Separators are to the highest quality standard.

For more information about our recent accreditations or to discuss how we can supply and service your plant, get in touch.

Call: 01777 701141 Email: [sales@moodydirect.com](mailto:sales@moodydirect.com) Visit: [www.moodydirect.com](http://www.moodydirect.com)



SPXFLOW

>APV®

>Seital Separation®

>Waukesha Cherry-Burrell®

# Moody Direct Launch Specialist Tank Range in UK

With over 40 years in the process and packaging industry, specialising in dairy products, we continue to expand by launching a specialist range of yogurt tanks.

Reducing product damage and ultimately product waste is essential for any production manager, so why use inefficient incubation tanks that cool through its jacket?

The design of our yogurt incubation tanks allows cooling to take place before agitation – avoiding any product damage. The stirring device inside these tanks consists of stainless steel tubes that circulate cooling fluid around the product allowing for an even cooling throughout, reducing cooling time and stopping incubation before any damage to the product occurs.

This method of stopping incubation by cooling through a chilled agitator within the tank is unique and innovative. Competitively priced against any similar tanks on the market, they're ideal if you're looking for an improved method of incubation.

Available in a range of sizes, we are able to supply, install, commission and maintain these tanks ensuring a smooth operation whether you're upgrading your current equipment, launching into yogurts or starting from scratch.

For more information contact Nick Paul on 07971 212 420, email [nick.paul@moodydirect.com](mailto:nick.paul@moodydirect.com) or visit [www.moodydirect.com/projects/tanks](http://www.moodydirect.com/projects/tanks).



## Long Service

Over the last year we have seen a number of phenomenal people receive their long service award with Moody Direct.

### Paul Gregory

Non-Executive Director  
30 Years Service



### Paul Walker

Buyer  
30 Years Service



### Paul Hayward

Factory Manager  
25 Years Service



### Andy Russell

Assistant Service Manager  
20 Years Service





# Introducing Moody Heat Exchangers

Some of our customers have been unaware of our extensive range of heat exchanger capabilities, so we're excited to re-introduce you to Moody Heat Exchangers! Based in Retford, Nottinghamshire, we provide a full **in-house** service solution to all your heat exchanger needs.

No matter which manufacturer you use or which industry you operate in, whether you're a small start-up or a blue chip multi-national company, we can source, supply, install, commission, service, maintain, test and refurbish all of the heat exchangers within your processes.

As a division of Moody Direct Ltd, and with over 40 years of knowledge and experience, you can rest assured you will receive the best quality equipment and excellent customer service. Over the last few months, as well as obtaining the SPX FLOW official service accreditation, we've been heavily investing in upgrading our PHE service centre facilities and expanding our team of experienced, knowledgeable and dependable sales and service heat exchanger personnel.



## Our PHE Team

For more information on replacement plates and gaskets, servicing and refurbishment capabilities, integrity testing using our PasTest2000 system, as well as completely new heat exchanger units, get in touch with our dedicated heat exchanger team to arrange a free of charge, on-site heat exchanger audit.

### For sales contact:

#### Heat Transfer Division Manager

Sheldon Van Zyl T: 07525 733 120

E: Sheldon.vanzyl@moodydirect.com



#### Sales Manager

Garry Folds T: 07792 132 871

E: garry.folds@moodydirect.com



### For service and refurbishment contact:

#### PHE Service Centre Manager

Phil Blundell T: 07814 587 503

E: phil.blundell@moodydirect.com



Some of the brands we represent . . .



**Moody Direct Ltd**

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E: info@moodydirect.com W: www.moodydirect.com

