

# FRESH | FACTS

## WE'RE BACK . . .

We thought it was about time we brought back our popular newsletter.

## MBO

We've been making some big changes.

## PHE WITH PLOUGH ENGINEERING SERVICES

We're a one stop shop.

## MOODY MACHINING

The logical next step for Moody Direct.

In this  
issue



## FRESH FACTS IS BACK!

We've been up to so much these last few years that Fresh Facts has, sadly, been forgotten about. But back with a vengeance, Fresh Facts will now be sent out twice yearly to keep you up to date.

## Exciting future in store following MBO of Moody Group of Companies

The Moody Group of Companies management buyouts have now been completed. The MBO of Moody Direct Ltd was led by David Tomlinson and Ken Wild.

At the end of April, Moody Automation Ltd moved to new premises in Retford and are now ABEL Power & Control Solutions Ltd. In June the Moody Auctions Ltd MBO, led by Malcolm Wilkinson, Dominic Willows and Justin Lacey, was also completed.

We send Nigel Russell and his team at ABEL Power & Solutions Ltd and Moody Auctions Ltd our best wishes and we look forward to continuing our long established working relationships with both businesses.

## Where's Mr Moody now?

You may be asking yourself, 'Well, where's Paul Moody?' - His recent adventure takes him across the world by car, all the way to Australia to visit his daughter.

But don't worry, Mr Moody, whilst continuing his global travels, is being retained as our Non-Executive Chairman.



UPDATE  
YOUR  
DETAILS

**We only want to send you the most relevant information.**

If you no longer wish to receive this newsletter or the details we have are incorrect, please let us know by emailing [becky.pearse@moodydirect.com](mailto:becky.pearse@moodydirect.com) or calling 01777 712126.

## Our Plate Heat Exchangers with Plough Engineering Services

You may have heard that we acquired the business of Plough Engineering Services, allowing our already extensive range of products and services to become comprehensive. Did you know that we are a one-stop shop in all the areas that we do business in, and Plate Heat Exchangers are no exceptions.

You can purchase them from us, new or used, at very competitive prices. Or perhaps you have one that just needs refurbishing? Our state-of-the-art refurbishment centre in Retford can turn your old, stained heat exchangers back to new.

We offer servicing, including the PasTest2000 Leak Detection Test which has a range of benefits.

If you need to, you can also purchase spare parts from us as we supply from all leading manufacturers including APV, Tetra Pak, GEA, Alfa Laval, Fischer, Schmidt, Sondex, and SWEP.

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For more information about our range of heat exchanger services, get in touch with Paul Hayward on 01777 712133 or email [paul.hayward@moodydirect.com](mailto:paul.hayward@moodydirect.com)



### SUPPLIER SPOTLIGHT

#### Alfa Laval

We're always working hard to build relationships with some of the biggest brands in the industry, so that we can bring you the most cost-effective, high quality products and services. So when we were appointed as **Alfa Laval's** Master Integrator for the UK, we knew it would be the perfect business opportunity to provide customers with a dedicated channel for design and integration services across a range of industries.



As Alfa Laval is a world leader in heat transfer, centrifugal separation and fluid handling, we can look forward to exciting new and innovative products, which will also enable us to deliver a superior service for existing and new customers.

## Introducing Moody Machining

As a leading supplier of process and packaging solutions, with over 40 years of knowledge and experience, it made sense that we began designing and supplying our own tailored components.

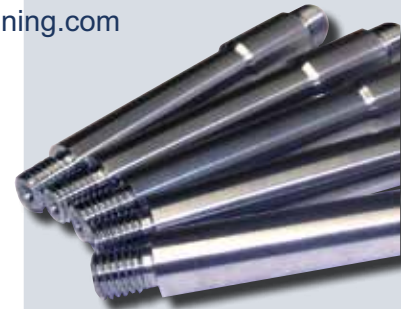
Moody Machining can design, manufacture and deliver many components widely used in the manufacturing industries. We can supply organisations locally, nationally and internationally.

Jonathon Kirk has joined us and will be heading up Moody Machining. Jonathon brings with him a wealth of knowledge and experience with both manual and the latest CNC machinery. He said:

*"It's a pleasure to be joining Moody Direct Ltd and to be leading such an exciting project. We'll now be able to improve response times to servicing and repairs and also supply custom components to local companies in Retford and surrounding areas for a competitive price."*

Our comprehensive machining workshop that operates both manual and CNC machining, opens up lots of new opportunities to supply both specialist parts and everyday components with a wide range of applications for both large and small scale organisations.

For more information about Moody Machining, get in touch with Jonathon on 07974 215927 or [jonathon.kirk@moodydirect.com](mailto:jonathon.kirk@moodydirect.com) or visit [www.moodymachining.com](http://www.moodymachining.com)



### WE ARE RECRUITING

With all these changes we will continue to expand and we've got a number of new vacancies for positions across the business.

This includes:

- **Qualified Welders**
- **CIP & Process Service Engineer**
- **Project Manager/Engineer**
- **Junior Project Engineer**

For more details please visit:  
[www.moodydirect.com/recruitment](http://www.moodydirect.com/recruitment)

To apply, email your C.V. and covering letter to [recruitment@moodydirect.com](mailto:recruitment@moodydirect.com).

Send in the correct answers and be in with a chance to win either 6 bottles of superb wine or a bottle of 17 year old single malt.

Which individual is credited with manufacturing the first centrifugal milk cream separator?

In what month is the annual ICA Ice Cream show?

Simply email your answers, along with the prize you'd prefer to [becky.pearse@moodydirect.com](mailto:becky.pearse@moodydirect.com) before 1st January 2017 to be in with a chance of winning.

Employees and associates of Moody Direct are not eligible to enter the competition. The editor's decision is final.

### COMPETITION TIME

## So who are Moody Direct now?



### MOODY DIRECT

We're a leading supplier to the process and packaging industries with a large customer base in the UK, Ireland and around the world.



### SPARES & SERVICE

Our large stockholding offers a complete range of spares and components from all the leading manufacturers at competitive prices. Our highly skilled service team are committed to providing the best of services, both in planned preventative maintenance and emergency breakdowns.



### PLATE HEAT EXCHANGERS (PHE)

We supply, service, calibrate and integrity test a wide range of plate heat exchangers.



### EQUIPMENT

We provide state-of-the-art new and pre-owned equipment, delivering the biggest brands in the industry at competitive prices.



### PROJECTS

Offering full project lifecycle services including design, supply, installation, and commissioning of liquid processing, packaging and food conveyor systems.



### TABLETING

As agents for Romaco Kilian and Romaco Innojet in the UK and Ireland, we offer solutions for a wide range of pharmaceutical and non-pharmaceutical applications in tablet press, granulation and coating machines.



### MACHINING

We design and manufacture a wide range of generic components, including a wide range of sub-contract CNC machining services to manufacturing markets.



### ALFRED & CO

A leading supplier of new and reconditioned equipment, project management services, part exchange, spare parts and service to the ice cream industry for over 70 years.



## CUSTOMER SPOTLIGHT

# Pakeeza Dairies upgrade with Moody Projects

Pakeeza Dairies is a family run dairy processing plant that has grown tremendously over the last five years, increasing turnover by £17m.

Keen to keep up with this substantial growth, Pakeeza continue to invest in upgrading their processing equipment to increase production, choosing Moody Projects as their dedicated, experienced partner to do so.

Moody Projects, a division of Moody Direct, has worked with Pakeeza to expand and increase capacity throughout their premises. With over 40 years serving the dairy process and packaging industry for both small business and blue chip organisations, they were the obvious choice for Azhar Zouq, owner of Pakeeza.



Azhar said, "Moody Projects are very professional and thorough, always going above and beyond to get the job done. Nick, the Projects Manager, has vast experience and knowledge that was instrumental in our upgrade and automation project.

"Nick and his team has made the whole process so simple and efficient, it's been a pleasure working with them and we look forward to future business ventures." Nick Paul, Projects Manager at Moody Projects added, "It's been a brilliant project, we've helped with everything from sourcing, supplying and installing specific processing equipment to automating their current machinery to improve efficiency."

## Useful Contacts

### Spares & Components

Darren Spooner T: 017970 416420  
E: Darren.Spooner@moodydirect.com



Jamie Wetherill T: 01777 712101  
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### Service

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### Ice Cream Equipment & Spares

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### Heat Exchangers

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### Liquid Processing or Food Conveyor Systems Projects

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### Some of the brands we represent . . .

